

Getting More How You Can Negotiate To Succeed In Work Life

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Getting More How You Can

This isn't a fantastic approach because it closes opportunities for future growth. Getting More teaches you to focus on the short-term AND long-term game, while still allowing you to effectively get what you desire. How does it work? Treat people like people. Understand the picture in their head. Negotiate calmly. It's that simple. Last word

Getting More: How You Can Negotiate to Succeed in Work and ...

Learn how to challenge the conventional wisdom. Get new and better tools. Improve any negotiation—with kids, jobs, travel, shopping, business, politics, relationships, cultures, partners, competitors. Once you learn these often invisible tools, you can use them to help you meet your goal in any given situation. Buy The Book

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Stuart Diamond, president of Global Strategy Group, which advises government and corporations in negotiating strategies and foreign investment, is the author of the bestseller Getting More: How You Can Negotiate to Succeed in Work and Life.

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Stuart Diamond, world-renowned negotiation expert and author of the New York Times Best-Seller, "Getting More: How You Can Negotiate to Succeed in Work and Life", answers frequently asked...

Getting More - YouTube

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7 Surprising Health Benefits to Getting More Sleep

Vitamin D is an essential nutrient that many people around the world don't get enough of. That said, you can boost your vitamin D levels by getting more sun exposure, eating foods rich in vitamin...

How to Get Vitamin D: 7 Effective Ways

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Get More Unlimited - New data plan FAQs

In more normal times, if you knew a colleague received two weeks per year of severance, then you could expect to get the same. Now, though, with so many people losing jobs, precedent doesn't ...

What kind of severance you are entitled to and how you can ...

Besides, running means preparation, getting changed, finding a shower and - depending on how fast you go - a level of unpleasantness that can be tough to get psyched up for. Walking is just ...

10 ways to get more exercise - without really trying ...

Get regular exercise, but not within 2-3 hours of bedtime. Don't eat a heavy meal late in the day. A light snack before bedtime is OK. Make your bedroom comfortable, dark, quiet, and not too warm or cold. Follow a routine to help you relax before sleep (for example, reading or listening to music).

10 Tips to Get More Sleep - American Cancer Society

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