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Go For No Yes Is

A wantingness to fail, actually seeking “no’s is what’s needed. When you develop a true wantingness to fail, rejection starts being fun! You can decide to make each no you receive and every rejection you encounter something that empowers you so that instead of avoiding rejection, you decide to seek rejection.

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How Going for No Gets You to Yes! ★ Caren Glasser

If you are in any kind of business or employed where your job requires you to talk to and influence people, Go for No! Yes is the Destination, No is How You Get There, is a must have book for your personal library. You owe to yourself to read this book!

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In review, Go for No! Yes Is the Destination, No Is How You Get There by Richard Fenton and Andrea Waltz is an awesome book that will teach you the importance of embracing failure and getting NOs, so you can make more sales. The book is loaded with great tips, is well written, and is fun to read. If you haven't checked it out yet, you should.

Go for No Book Review & Top 34 Richard Fenton Quotes and ...

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